



Board of Directors Meeting  
November 15-16, 2021

<https://us02web.zoom.us/j/83146825761?pwd=TWpZTHVqOUUyTG9zQmlvTFdROVI5QT09>  
1-669-900-6833

Meeting ID: 831 4682 5761, Passcode: 681637

**VISION:** Ignite a passion for consuming milk and dairy foods

**CAUSE:** To elevate the health of children and families in California through the pursuit of lifelong healthy eating habits.

**Monday, November 15, 2021**

1. Call to Order and Introduction of new board members – *John Dolan, Chairman* 1:00 p.m.
2. Standards of Performance, Anti-Trust Statement and Approval of the June 10, 2021 and September 9, 2021, Minutes (**Tab 1**) 1:05 p.m.
3. CEO Report – *Tammy Anderson-Wise, M.S., CAE, CEO* 1:10 p.m.
  - *Report from the Executive Committee (as needed)*
4. Officer Reports 1:45 p.m.
  - *Michael Blote, Operations Officer*
  - *Ashley Rosales, RDN, Nutrition Science Officer*
  - *Shannan Young, RDN, SNS, Partnerships & Programs Officer*
5. Vision Statement Update – *Ashley Rosales & Shannan Young* 2:15 p.m.
6. Trends Update – *Kristal Shelden, MPH, RDN, Advocacy Manager* 2:35 p.m.
7. Dairy Council of CA 2021-2022 Success Plan (**Tab 2**) 2:55 p.m.
  - *Overview – Shannan Young*
  - *Dashboard – Trina Robertson, MS, RDN, Evaluation & Impact Program Manager*
8. Board Meeting Evaluation Poll 3:35 p.m.
- **Milk Punch Break** 3:45 p.m.
9. Introduction to the California Dairy Innovation Center: Vision, Future Programs, & Areas for Collaboration, *Veronique Lagrange, Director, CA Dairy Innovation Center* 4:15 p.m.
10. Additional Public Comment 4:55 p.m.
11. Adjourn 5:00 p.m.

**Cocktail Reception – 6:00 pm – 7:00 pm – Vintners Room**

Tuesday, November 16, 2021

<https://us02web.zoom.us/j/84175715750?pwd=Y1YzSGZVNkY4N2Zla0JzNk8yS1dTQT09>

1-669-900-6833

Meeting ID: 841 7571 5750

Passcode: 356378

1. Call to Order – *John Dolan, Chairman* 1:00 p.m.
2. Nominating Committee Report – *Curt DeGroot, Committee Member* 1:05 p.m.
3. Financial Reports – *Michael Blote, Operations Officer* 1:15 p.m.
  - 2020-2021 Financial Audit Report
  - 2020-2021 Year-End Financial Report (**Tab 3**)
  - 2021-2022 Financial Report through October 31, 2021 (**Tab 4**)
4. Let's Eat Healthy in Action – 1:45 p.m.  
*Shannan Young*
  - *Project AWE, Feeding America, World School Milk Day*
5. Dairy Advocacy in Action: Growing As Thought Leaders' 2:05 p.m.  
*Ashley Rosales & Shannan Young*
- Break** 2:30 p.m.
6. Dairy Advocacy in Action: Small Group Workshop 3:00 p.m.
7. Board Meeting Evaluation Poll 3:45 p.m.
8. Chairman's Report – *John Dolan* 3:55 p.m.
9. CDFA Report – *Dennis Manderfield, Senior Agricultural Economist, CDFA* 4:10 p.m.
10. Additional Public Comments 4:25 p.m.
11. Adjourn 4:30 p.m.

### **Next Board of Directors Meeting – March 17-18, 2022 – Hotel Darling, Visalia**

Anti-trust Statement - The Dairy Council of California, its members and staff, strictly comply with all State and federal antitrust laws. Discussions regarding setting prices and price terms, restrictions on competition, and boycotts are prohibited at all program functions. Should any meeting attendee observe discussions that involve antitrust sensitivity, the attendee should raise his or her concern and request the discussion be stopped. If the discussion continues, the discussion should be reported to the program CEO and Department staff.

Members of the public are encouraged to provide comment to the Board and may suggest items to be placed on the agenda for discussion at the next Board meeting. While the Board values the participation of the public, the Board Chair reserves the right to limit the time for public comment depending on the length of agenda and number of commenters.

Each of the noticed agenda items will include discussion and public comment. Noticed items will be considered for possible action by the Board. Any item not so noticed will not be considered or discussed. Items listed on the agenda may be considered in any order at the discretion of the Board Chair. All meeting agendas and notices are available on the California Department of Food and Agricultural website at: <https://www.cdfa.ca.gov/mkt/mkt/>. (select meeting notices)

For further information regarding this meeting, please contact: Kendall House, 916-263-3560.

#### **AMERICANS WITH DISABILITIES ACT**

All meeting facilities are accessible to persons with disabilities. If you need reasonable accommodation as defined by the Americans with Disabilities Act, or if you have questions regarding the public meeting, please contact Kendall House at 916-263-3560. Requests for reasonable accommodation should be made no later than three (3) days before the meeting.

**BOARD OF DIRECTORS**  
**DAIRY COUNCIL OF CALIFORNIA**  
**STANDARDS OF PERFORMANCE**

The Board's responsibilities will be fulfilled when the following are accomplished  
and appropriate feedback is given to the C.E.O

**At its regularly scheduled fall meeting:**

1. Evaluate previous fiscal year's program results and expenditures against goals and budget
2. Review current financial statement against budget and act on Executive Committee's recommendation
3. Receive report on independent audit and evaluation from Executive Committee
4. Review actions taken by the Executive Committee
5. Review other recommendations brought forth by the Executive Committee and/or C.E.O. and take appropriate action
6. Receive Nominating Committee's recommendations and elect officers of the Board as needed.



Minutes of the Meeting of the  
Board of Directors  
Dairy Council of California  
June 10-11, 2021  
Zoom Video

PRESENT: Chuck Ahlem (6/10/21) Francis Pacheco  
Domenic Carinalli Tyler Ribeiro  
Kimberly Clauss Jorritsma (6/11/21) Patrick Schallberger  
Curt DeGroot (6/10/21) Brad Scott  
Fred Denier (6/10/21) Richard Shehadey (6/11/21)  
John Dolan (6/10/21) Leaine Souza (6/10/21)  
Joey Fernandes Arlene VanderEyck  
Stacy Heaton Arlin Van Groningen  
Mike Newell Stephen Weststeyn  
Heidi Nunes

ABSENT: Sherrie DeVries Erin Natcher  
Stephen Maddox

OTHERS Tammy Anderson-Wise, Dairy Council of California  
PRESENT: Maureen Bligh, Dairy Council of California  
Mike Blote, Dairy Council of California  
Rachel Bonachea, Dairy Council of California (6/10/2021)  
Renee Farias, Dairy Council of California (6/10/2021)  
Megan Holdaway, Dairy Council of California (6/10/2021)  
Kendall House, Dairy Council of California  
Tracy Mendez, Dairy Council of California  
Phoebe Petersen, Dairy Council of California (6/10/2021)  
Ashley Rosales, Dairy Council of California  
Kristal Shelden, Dairy Council of California (6/10/2021)  
Alex Vigil, Dairy Council of California (6/10/2021)  
Shannan Young, Dairy Council of California  
Dennis Manderfield, CDFA

**Thursday, June 10, 2021**

Call to order

Chairman Dolan called the meeting to order at 1:03 p.m. He welcomed everyone to the summer 2021 Dairy Council of CA Board of Directors meeting. He welcomed new board member Patrick Schallberger, CEO Holandia Dairy.

### Standards of Performance and Approval of Minutes

Chairman Dolan instructed the board to review the Standards of Performance and the anti-trust statement for the regularly scheduled spring meeting and the March 18-19, 2021 minutes for review and approval.

**IT WAS MOVED BY CURT DEGROOT AND SECONDED BY LEAINE SOUZA TO APPROVE THE MARCH 18-19, 2021 MINUTES, THE MOTION UNANIMOUSLY CARRIED. AYES: CHUCK AHLEM, DOMENIC CARINALLI, CURT DEGROOT, FRED DENIER, JOHN DOLAN, JOEY FERNANDES, STACY HEATON, MIKE NEWELL, HEIDI NUNES, TYLER RIBEIRO, PATRICK SCHALLBERGER, BRAD SCOTT, LEAINE SOUZA, ARLENE VANDEREYK, ARLIN VAN GRONINGEN, STEPHEN WESTSTEYN; NAYS: NONE; ABSTAIN: NONE, ABSENT: KIMBERLY CLAUSS JORRITSMA, SHERRIE DEVRIES, STEPHEN MADDOX, ERIN NUTCHER, FRANCIS PACHECO, RICHARD SHEHADEY (BOARD MOTION 2021-6-11 BD#1).**

### C.E.O. Report

Ms. Anderson-Wise presented a staffing update. She shared that staffing is very stable, one staff member is scheduled to retire at the end of the summer.

Ms. Anderson-Wise shared an update to the Org-Redesign process. She stated that this alignment of staff will best serve the organization. The next steps will be to create and update job descriptions and conduct a full salary analysis and prepare a new salary schedule for review and approval by the full board over the summer.

Ms. Anderson-Wise shared that the status of the current work location plan. We are still following government recommendations and guidelines. Over the summer the future workplace plan will be revised and define the work plan.

### Financial Reports for the Period July 1, 2020 Through May 31, 2021

Mr. Michael Blote reviewed the comparative statement of financial position as of May 31, 2021, and May 31, 2020. Total liabilities and net assets were \$9,039,990 for the current year as compared to \$9,291,583 the prior year.

Mr. Blote reviewed the summary statement of activities for the period July 1, 2020, through May 31, 2021. He also reviewed individually the statement of expenses for Program Services, Research and Industry Relations, Administration and Overhead.

Total revenues through May 31, 2021, were \$5,913,492 and total expenses were \$5,655,578 for a increase of \$257,914 in net assets.

Mr. Blote also shared the Cash and Investments for months ending May 31, 2021 and May 31, 2020.

### Out-of-State Sales as of May 31, 2021 and May 31, 2020

Mr. Blote reviewed the primary clients and total out-of-state sales for May 31, 2021 and May 31, 2020. Total sales were \$5,038 for the current year as compared to \$24,363 for the prior year.

**IT WAS MOVED BY JOEY FERNANDES AND SECONDED BY FRED DENIER TO APPROVE THE FINANCIAL REPORT FOR THE PERIOD JULY 1, 2020 THROUGH MAY 31, 2021, AS PRESENTED. THE MOTION UNANIMOUSLY CARRIED. AYES: DOMENIC CARINALLI, CURT DEGROOT, FRED DENIER, JOHN DOLAN, JOEY FERNANDES, STACY HEATON, MIKE NEWELL, HEIDI NUNES, TYLER RIBEIRO, PATRICK SCHALLBERGER, BRAD SCOTT, LEAINE SOUZA, ARLENE VANDEREYK, ARLIN VAN GRONINGEN, STEPHEN WESTSTEYN; NAYS: NONE; ABSTAIN: NONE, ABSENT: CHUCK AHLEM, KIMBERLY CLAUSS JORRITSMA, SHERRIE DEVRIES, STEPHEN MADDOX, ERIN NUTCHER, FRANCIS PACHECO, RICHARD SHEHADEY (BOARD MOTION 2021-6-11 BD#2).**

#### Program Services Year-End Report

Ms. Shannan Young, Program Director, Food System + Access shared the progress and successes representing the organization's collective efforts from February 1, 2021 – May 15, 2021.

She shared the 2020-2021 Organizational Priority Outcomes highlighting some of the internal and external priorities that staff has worked on throughout the year. Ms. Young shared the updated dashboard, showing the result of the educational engagements with 3.8 million students, adults and parents educated as of May 15, 2021.

Ms. Young shared additional opportunities that staff has leveraged throughout the year that directly impact children and that have provided multiple education platforms and increased occasions to reinforce healthy eating messages.

Ms. Young shared the many ways Dairy Council of CA staff have demonstrated leading the cause to elevate the health of children and families through their unique expertise, partnerships and collaboration with various stakeholders throughout the state during the past year.

#### Virtual Poster Sessions

Ms. Tracy Mendez, Program Director, Nutrition Education introduced the Let's Eat Healthy Activation progress to date. She stated that when the brand was created the goal was to expand Dairy Council of CA's impact, by inspiring others around our vision and values and to elevate the work of others who are aligned to our vision and values. Ms. Mendez introduced Ms. Renee Farias, Community Nutrition Adviser from the Central Valley.

Ms. Farias shared about an educator in her region who is a champion for nutrition education. Mr. Scott Brown, a PE teacher at Gaston Middle school in Fresno has utilized Dairy Council of CA's curriculum in his middle school for many years. Mr. Brown was able to transfer the curriculum to a digital platform during remote learning classes with his students to increase engagement. Mr. Brown created a best practice to screen students for food insecurity through the nutrition lessons and connected them and their families to healthy food access.

Ms. Phoebe Petersen, Community Nutrition Adviser, Supervisor presented an example of the Let's Eat Healthy Movement work that is also focused on food

access in the school environment, and is a great example of how Let's Eat Healthy is being championed through strategic partnerships. In partnering with California Milk Advisory Board to support school nutrition, together we piloted a Milk Cooler Bag Support project to keep milk cold during curbside meal pick-ups. There were 4,900 bags created and distributed to 55 school districts throughout the state, supporting school meal programs and elevating access to cold milk across the state as demonstrated through the pre and post-surveys.

Ms. Ashley Rosales, Program Director, Nutrition Science introduced Ms. Kristal Shelden, Project Manager II and Ms. Megan Holdaway, Project Manager who shared the outcomes of the Well-Nourished, Brighter Futures initiative and stakeholder convening. The Well Nourished Brighter Futures initiative serves as the foundation for the Let's Eat Healthy movement in bringing together leaders with shared values and goals to help all children thrive.

Ms. Shelden shared that a small group of core organizations came together to collaborate in developing the stakeholder convening and initiative launch. A convening report was developed as a result of the convening. The report captures participant's input during the convening and is intended for use by the meeting participants and others to help inspire action within our respective areas of work to improve nutrition education, facilitate and provide access to nutritious foods, and advocate for every child's nutritional needs.

Ms. Megan Holdaway shared some additional details of the initiative including the circulation of a to all the stakeholders who participated. The purpose of this survey was to not only gauge the success of the convening but also to solicit feedback on how to best continue collaborating and further the Well-Nourished, Brighter Futures Initiative. The results found that overall, strong evidence that good nutrition starts in the first 1,000 days of life and helps lay the foundation for a child's future health well into adulthood.

Ms. Maureen Bligh, Program Director, Marketing + Communications introduced Ms. Rachel Bonachea, Communications Manager and Mr. Alex Vigil, Program Manager, Marketing. Ms. Bonachea shared the communications dashboard.

Ms. Bonachea identified three key areas of influence—Advocacy, Social Media and Owned Channels—and provided year-over-year increases and noteworthy highlights, including 170% increase in subscribers on YouTube year-over-year due to strong video content.

Mr. Alex Vigil, Program Manager, Marketing provided an update to the new Let's Eat Healthy website. Mr. Vigil shared the guiding principles to measure the effectiveness of the new website. He shared the analytics of the traffic, traction and transactions relating to the website. He shared information on the pilot social media influencer program, which is educators who are also social media influencers to help increase the awareness of our nutrition education resources but also create user-generated content for credibility.



### Chairman's Report

Chairman Dolan thanks everyone for their presentations, he reminded everyone that tomorrow's meeting will begin at 9:00 a.m. and thanked Vice-Chairman Fernandes for filling in, during his absence on Friday

### Adjourn for Day

The meeting adjourned for the day at 2:58 p.m.

### Friday, June 11, 2021

Vice-Chairman Fernandes reconvened the meeting at 9:05 a.m.

### Dairy Council of CA Success Plans for 2020-2021

Ms. Anderson-Wise along with Ms. Bligh, Ms. Mendez, Ms. Rosales and Ms. Young presented the 2021-2022 Success Plan, including the priority topics, outcomes, key activities in the top organizational strategies. Those strategies are the Let's Eat Healthy Movement, Nutrition Science and the Customer Experience. These strategies will protect and grow the industry's investment in Dairy Council of CA and the work being done to elevate the health of children and families in CA.

### Adopt and Approve the 2021-2022 Organizational Salary Schedule

Ms. Anderson-Wise provided information regarding the 2021-2022 salary schedule and reminded the board of the compliance requirements of CalPERS.

**IT WAS MOVED BY CHUCK AHLEM AND SECONDED BY RICHARD SHEHADEY TO APPROVE THE ORGANIZATIONAL SALARY SCHEDULE FOR 2021–2022, AS PRESENTED. THE MOTION UNANIMOUSLY CARRIED. AYES: KIMBERLY CLAUSS JORRITSMA, CHUCK AHLEM, DOMENIC CARINALLI, CURT DEGROOT, FRED DENIER, JOEY FERNANDES, STACY HEATON, MIKE NEWELL, HEIDI NUNES, FRANCIS PACHECO, TYLER RIBEIRO, PATRICK SCHALLBERGER, BRAD SCOTT, RICHARD SHEHADEY ARLENE VANDEREYK, ARLIN VAN GRONINGEN, STEPHEN WESTSTEYN; NAYS: NONE; ABSTAIN: NONE, ABSENT: SHERRIE DEVRIES, JOHN DOLAN, STEPHEN MADDOX, ERIN NUTCHER, LEAINE SOUZA (BOARD MOTION 2021-6-11 BD #3)**

### 2021-2022 Proposed Budgets

Mr. Blote reviewed the proposed 2021-2022 budget with total proposed revenues of \$6,498,500 and total expenses of \$7,259,166 for a total decrease in reserves of \$760,666.

The proposed 2021-2022 budget for Program Services is \$6,150,814 (85% of proposed expenses), Research and Industry Relations is \$59,000 (2%), and Administration is \$1,049,352 (13%). The overhead expenses incorporated into the total expenditures are \$895,935.

### 2021-2022 Proposed Capital Expenditures

Ms. Anderson-Wise presented the proposed 2021-2022 budget for property and equipment. The total proposed budget is \$89,500.

**IT WAS MOVED BY MIKE NEWELL AND SECONDED BY RICHARD SHEHADEY TO APPROVE THE PROPOSED 2021-2022 BUDGET, APPROVE THE 2021-2022 ASSESSMENT RATE, WITH NO INCREASE AND APPROVE THE 2021-2022 SUCCESS PLAN. THE MOTION UNANIMOUSLY CARRIED. AYES: KIMBERLY CLAUSS JORRITSMA, CHUCK AHLEM, DOMENIC CARINALLI, CURT DEGROOT, FRED DENIER, JOEY FERNANDES, STACY HEATON, MIKE NEWELL, HEIDI NUNES, FRANCIS PACHECO, TYLER RIBEIRO, PATRICK SCHALLBERGER, BRAD SCOTT, RICHARD SHEHADEY ARLENE VANDEREYK, ARLIN VAN GRONINGEN, STEPHEN WESTSTEYN; NAYS: NONE; ABSTAIN: NONE, ABSENT: SHERRIE DEVRIES, JOHN DOLAN, STEPHEN MADDOX, ERIN NUTCHER, LEAINE SOUZA (BOARD MOTION 2021-6-11 BD #4)**

### Nominating Committee

Ms. Anderson-Wise provided an update for the recommendation of the Executive Committee to the full board to appoint Brad Scott as the Nominating Committee Chairman. Currently, there are 2 open Handler positions, interest in serving on the board has come from Crystal Creamery, CEO, Dennis Roberts, his paperwork has been submitted to CDFA. Ms. Anderson-Wise informed the board of those incumbents whose term will end on October 31, 2021.

Mr. Brad Scott also shared the recommendation of the Nominating Committee to appoint Curt DeGroot and Arlene VanderEyck to serve on the committee.

**IT WAS MOVED BY RICHARD SHEHADEY AND SECONDED BY MIKE NEWELL TO APPROVE THE EXECUTIVE COMMITTEES RECOMMENDATION TO APPOINT BRAD SCOTT AS THE CHAIRMAN OF THE NOMINATING COMMITTEE AND APPOINT CURT DEGROOT AND ARLENE VANDEREYK TO SERVE ON THE NOMINATING COMMITTEE AND APPROVE THE RECOMMENDATION OF THE EXECUTIVE COMMITTEE AND UPON APPROVAL FROM THE SECRETARY OF CDFA, DENNIS ROBERTS BE APPOINTED TO SERVE ON THE BOARD OF DIRECTORS. THE MOTION UNANIMOUSLY CARRIED. AYES: CHUCK AHLEM, DOMENIC CARINALLI, CURT DEGROOT, FRED DENIER, JOEY FERNANDES, STACY HEATON, MIKE NEWELL, HEIDI NUNES, FRANCIS PACHECO, TYLER RIBEIRO, PATRICK SCHALLBERGER, BRAD SCOTT, RICHARD SHEHADEY ARLENE VANDEREYK, ARLIN VAN GRONINGEN, STEPHEN WESTSTEYN; NAYS: NONE; ABSTAIN: NONE, ABSENT: KIMBERLY CLAUSS JORRITSMA, SHERRIE DEVRIES, JOHN DOLAN, STEPHEN MADDOX, ERIN NUTCHER, LEAINE SOUZA (BOARD MOTION 2021-6-11 BD#5).**


### CDFA Report

Mr. Dennis Manderfield stated that Quota Implementation Plan (QIP) vote has ended. The process of tabulating the results is happening now and the results will be

announced by the end of June. A conversation was had on the collection of assessments if the Quota Implementation Plan does go away.


Adjourn

Vice-Chairman Fernandes adjourned the meeting at 10:58 a.m.

Submitted By:   
Tammy Anderson-Wise  
Chief Executive Officer

Certification

I, Tammy Anderson-Wise, Chief Executive Officer of the Dairy Council of California, do hereby certify that, to the best of my knowledge, the foregoing is a true and correct copy of the minutes of a meeting of the Board of Directors held on June 10-11, 2021.

Submitted By:   
Tammy Anderson-Wise  
Chief Executive Officer



Minutes of the Meeting of the  
Board of Directors  
Dairy Council of California  
September 9, 2021  
Zoom Video

PRESENT: Chuck Ahlem  
Domenic Carinalli  
Kimberly Clauss Jorritsma  
Curt DeGroot  
Fred Denier  
Sherrie DeVries  
John Dolan  
Joey Fernandes  
Stacy Heaton  
Stephen Maddox  
Mike Newell  
Heidi Nunes  
Erin Natcher  
Francis Pacheco  
Tyler Ribeiro  
Dennis Roberts  
Patrick Schallberger  
Brad Scott  
Leaine Souza  
Arlene VanderEyck  
Arin Van Groningen  
Stephen Weststeyn

ABSENT: Richard Shehadey

OTHERS Tammy Anderson-Wise, Dairy Council of California  
PRESENT: Mike Blote, Dairy Council of California  
Kendall House, Dairy Council of California  
Dennis Manderfield, CDFA

**Thursday, September 9, 2021**

Call to order

Chairman Dolan called the meeting to order at 1:33 p.m. He welcomed everyone to the special 2021 Dairy Council of CA Board of Directors meeting. He welcomed new board member Dennis Roberts, CEO Crystal Creamery to the board. He recognized Ms. Arlene VanderEyck for her dairy being one of the winners of the 2021 Innovation Center Sustainability Award.

C.E.O. Report

Ms. Anderson-Wise provided a brief update on the progress of the organization. She mentioned that the 2020-2021 Annual Report is being prepared and will be sent out in October. She stated that the 2020-2021 Annual Financial and CDFA Audit will begin on September 13, 2021. The Sacramento office remains open and staff can work in the office as needed. For the Mobile Dairy Classroom instructors and Community Nutrition Advisers who work in the field, including in schools and communities, we are monitoring this carefully. With input from the California Department of Food and Agriculture, Dairy

Council of CA is recommending adopting the California State COVID-19 Verification and Testing Requirements. Those guidelines highly encourage all employees to get vaccinated. For those who choose to not be vaccinated, guidelines are currently being developed. These guidelines would require weekly COVID testing and should be published and enacted by the end of September.

After dialogue, a motion was made to table this discussion until more information becomes available from the state and we have clear protocols to move forward.

**IT WAS MOVED BY CURT DEGROOT AND SECONDED BY FRED DENIER TO TABLE THE DISCUSSION UNTIL AFTER THE STATE RELEASES THE GUIDELINES FOR COVID TESTING. THE MOTION WAS UNANIMOUSLY CARRIED. AYES: CHUCK AHLEM, DOMENIC CARINALLI, KIMBERLY CLAUSS JORRITSMA, CURT DEGROOT, FRED DENIER, SHERRI DEVRIES, JOHN DOLAN, JOEY FERNANDES, STACY HEATON, STEPHEN MADDOX, MIKE NEWELL, HEIDI NUNES, ERIN NUTCHER, FRANCIS PACHECO, TYLER RIBEIRO, DENNIS ROBERTS, PATRICK SCHALLBERGER, BRAD SCOTT, LEAINE SOUZE, ARLENE VANDEREYK, ARLIN VAN GRONINGEN, STEPHEN WESTSTEYN; NAYS: NONE; ABSTAIN: NONE, ABSENT: RICHARD SHEHADEY (BOARD MOTION 2021-9-10 BD #1)**

Revised Organizational Structure

Ms. Anderson-Wise shared an update to the organizational redesign process. She stated that this alignment of staff will best serve the organization. Ms. Anderson-Wise provided information regarding the updated 2021-2022 salary schedule and reminded the board of the compliance requirements of CalPERS.

2021-2022 Revised Proposed Budgets

Mr. Blote reviewed the proposed 2021-2022 budget with total proposed revenues of \$6,498,500 and total expenses of \$7,262,738 for a total use of reserves of \$764,238. This represents a change from the original budget of \$3,572.

**IT WAS MOVED BY MIKE NEWELL AND SECONDED BY JOEY FERNANDES TO APPROVE THE REVISED ORGANIZATIONAL CHART, REVISED ORGANIZATIONAL SALARY SCHEDULE FOR 2021–2022, AND THE 2021-2022 REVISED BUDGET, AS PRESENTED. THE MOTION WAS UNANIMOUSLY CARRIED. AYES: CHUCK AHLEM, DOMENIC CARINALLI, KIMBERLY CLAUSS JORRITSMA, CURT DEGROOT, FRED DENIER, SHERRI DEVRIES, JOHN DOLAN, JOEY FERNANDES, STACY HEATON, STEPHEN MADDOX, MIKE NEWELL, HEIDI NUNES, ERIN NUTCHER, FRANCIS PACHECO, TYLER RIBEIRO, DENNIS ROBERTS, PATRICK SCHALLBERGER, BRAD SCOTT, LEAINE SOUZE, ARLENE VANDEREYK, ARLIN VAN GRONINGEN, STEPHEN WESTSTEYN; NAYS: NONE; ABSTAIN: NONE, ABSENT: RICHARD SHEHADEY (BOARD MOTION 2021-9-10 BD #2)**

November 2021 Board meeting discussion

Ms. Anderson-Wise and Ms. Kendall House shared logistics and COVID protocols for the upcoming November 15-16, 2021 board of directors meeting.

Nominating Committee


Mr. Brad Scott, Nominating Committee Chairman, shared the results of the recent 2021 board nominations. He stated there is still one vacant producer position. If any member would like to submit a name for potential placement to the board that would be helpful.

Chairman's Report

Chairman Dolan thanks everyone for their participation in this special meeting.

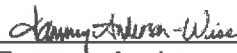
Adjourn

Chairman Dolan adjourned the meeting at 2:39 p.m.

Submitted By:   
Tammy Anderson-Wise  
Chief Executive Officer

Certification

I, Tammy Anderson-Wise, Chief Executive Officer of the Dairy Council of California, do hereby certify that, to the best of my knowledge, the foregoing is a true and correct copy of the minutes of a meeting of the Board of Directors held on September 9, 2021.

Submitted By:   
Tammy Anderson-Wise  
Chief Executive Officer

